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Education

2000 – 2004	PhD in Finance – University of Texas at Austin (Austin, TX – USA)
1992 – 1993	Executive MBA – IAE Business School, Universidad Austral (Buenos Aires – Argentina)
1985 – 1990	BA at UCA (Buenos Aires – Argentina)

Professional and Academic Appointments

- 2024 – Professor, Business School – Universidad de San Andrés
- 2015 – Co-Founder & Managing Partner – UpSide Risks. Consulting Firm
Specialized in Risk Management
- 2013 – 2024 Director, Research Center – Risk and Uncertainty Management, at IAE
Business School
- 2012 – 2024 Professor, Finance Department. IAE Business School, Universidad
Austral
- 2009 – 2024 Head of the Finance Department. IAE Business School, Universidad
Austral
- 2017 - 2024 Co-founder and joint Director of the “Programa Ejecutivo de Seguros” –
Universidad Austral.
- 2023 - 2024 Member of the Board – Dimagraf
- 2020 – 2022 Member of the Board – Gaviglio Comercial
- 2016 – 2017 Member of the Board – Grupo Dietrich
- 2016 – 2017 Member of the Risk Management Committee – ROFEX/Argentina
Clearing SA
- 2010 – 2013 Head of the “Programa de Alta Dirección” (PAD). IAE Business
School, Universidad Austral
- 2009 – 2014 Member of the Board – Mitikile SA; Empresa agropecuaria
- 2009 – 2010 Member of the Teaching Improvement Team. IAE Business School,
Universidad Austral
- 2006 – 2012 Associate Professor, Finance Department. IAE Business School,
Universidad Austral
- 2005 – 2007 MBA Program, Director. IAE Business School, Universidad Austral
- 2004 – 2005 Assistant Professor, Finance Department. IAE Business School,
Universidad Austral
- 1998 – 2000 Senior Lecturer, Finance Department. IAE Business School,
Universidad Austral
- 1994 – 1998 Financial Consultant

- 1994 – 1998 Part-time Lecturer, Finance Department. IAE Business School, Universidad Austral
- 1993 – 1994 Chemical Bank, Buenos Aires Branch. Capital Markets Officer
- 1991 – 1993 Gallo Rice Group (Buenos Aires – Milano). Director. Corporate Finance and Corporate Control. (Family Owned Business)
- 1989 – 1991 Prefinex S.A. Mergers & Acquisitions Department

Publications

Papers

- Trade Credit or Financial Credit? An International Study of the Choice and its Influences. (Joint with Matthew Hill, Wayne Kelly and Virginia Sarria-Allende), *Emerging Markets Finance and Trade* 53, 10, 2017 pp. 2318-2332.
- Managing Talent Risk. Joint with Andrés Hatum. *Harvard Deusto Business Research*. Vol. 4, n 1, 2015.
- An Empirical Analysis of the Effect of Financial Distress on Trade Credit. Joint with Carlos A. Molina. *Financial Management* 41, 1 2012 pp. 187-205.
- Working Capital Management: An Exploratory Study (joint with Hernán Etiennot and Virginia Sarria-Allende); *The Journal of Applied Finance* 22, vol. 1 2012, pp. 162 – 175.
- Corporate Finance in Latin America: A Survey. Joint with Carlos Maquieira and Virginia Sarria-Allende. *Emerging Markets Review*, 13, vol. 2, Spring 2012, pp. 118-148.
- Corporate Valuation in Emerging Markets: a Simulation Approach (joint with Javier García-Sánchez and Virginia Sarria-Allende); *Journal of Applied Corporate Finance*, 22 (2), Spring 2010, pp. 100 – 108
- Trade Receivables Policy of Distressed Firms and its Effect on the Cost of Financial Distress (Joint with Carlos A. Molina) – *Financial Management*, Autumn 2009, pp. 663 – 686
- Trade Credit and Bank Credit: Evidence from Recent Financial Crises (Joint with Inessa Love, and Virginia Sarria-Allende); *Journal of Financial Economics* 83, 2007, pp.453 – 469

Dissertation

The Use of Trade Credit Under Extreme Conditions: Financial Distress and Financial Crisis. The University of Texas at Austin. Dissertation Committee: Sheridan Titman (Chair), Andrés Almazan, Jay Hartzell, Ross Jennings, Robert Parrino, and Roberto Wessels.

Books

- Gestión de Riesgo: Un Enfoque Estratégico – *Editorial TEMAS*, 3rd. Edition 2018; 2nd Edition Feb 2011; 1st Edition March 2009
- Las Finanzas en la Empresa. With Guillermo Fraile and Virginia Sarria-Allende. *Editorial TEMAS*, October 2015.
- Working Capital Management – With Virginia Sarria-Allende – *Oxford University Press*, March 2010

Technical Notes

- El Desafío de la Rentabilidad FZ-N-043-IA-1-s. – (IAE, March 2008).
- La Gestión Estratégica del Riesgo Corporativo FZ-N-042-IA-1-s. – (IAE, March 2008)
- Reestructuración Corporativa, FZ-N-040-IA-1-s. Joint with Virginia Sarria-Allende. – (IAE, August 2007).
- Impsat Fiber Networks, Inc. Part III Completing a Successful Case, FZ-N-041-IA-1-e – (IAE July 2005) Joint with Gonzalo Alende Serra, Hernán Gomez Obligado and Florencia Paolini
- Impsat Fiber Networks, Inc. Part III; Completando un caso exitoso, FZ-N-041-IA-1-s – (IAE July 2005) Joint with Gonzalo Alende Serra, Hernán Gomez Obligado and Florencia Paolini
- El Análisis por Indices, FZ-N-026-IA-1-s – (IAE March 2005)
- La Teoría de Portfolio, FZ-N-009-IA-1-s – (IAE March 2000)
- Introducción a la Matemática Financiera, FZ-N-072-IA-1-s – (IAE January 1996) with Gabriel Noussan
- Análisis de las Funciones de Interés, FZ-N-073-IA-1-s – (IAE January 1996) with Gabriel Noussan

Cases

- Sotyl (B) FZ-C-207-IA-1-e (IAE February 2012). Joint with Diego Dyszel.
- Riesgo de Precio de Aluminio en Sudalum (A) and (B) IAE-C118-03894-SP. (IAE February 2012). Joint with Diego Dyszel and Pablo Slutzky.
- Financiando el Crecimiento de Dipsafoods (IAE December 2011). Joint with Juan Pablo Dávila.
- ¿Una Oportunidad para Perdígao? IAE-C118-03506-SP – (IAE August 2011). Joint with Javier, García Sanchez, Virginia Sarria Allende, Pablo Slutzky.
- An Opportunity for Perdígao? IAE-C118-03574-EN – (IAE August 2011). Joint with Javier, García Sanchez, Virginia Sarria Allende, Pablo Slutzky.
- Cobertura de Riesgos en Sotyl, FZ-C-207-IA-1-s – (IAE April 2010). Joint with Diego Dyszel
- Aeropuertos del Neuquen: The Cost of Capital, FZ-C-204-IA-1-e – (IAE July 2009). Joint with Martín Cors and Virginia Sarria Allende
- Aeropuertos del Neuquen Sociedad Anonima: El Costo del Capital, FZ-C-204-IA-1-s – (IAE July 2009). Joint with Martín Cors and Virginia Sarria Allende
- El Riesgo de Tasas de Interés en Naturis, FZ-C-154-IA-1-s – (IAE July 2008)
- Pierre Vincent, FZ-C-161p-IA-1-s – (IAE July 2008)
- Stoller (B) FZ-C-158-IA-1-s – (IAE January 2008)
- Stoller (B) Teaching Note – (IAE August 2008)
- Stoller (A) FZ-C-157-IA-1-s – (IAE January 2008)
- Stoller (A) Teaching Note – (IAE July 2008)
- Reestructurando Parmalat Uruguay, FZ-C-155P-IA-1-s – (IAE March 2007). Joint with Virginia Sarria Allende
- Don Pedro SA (A), FZ-C-142-IA-1-s – (IAE March 2007). Joint with Javier García Sanchez and Soledad Acoroni.
- Don Pedro SA (B), FZ-C-142-IA-1-s – (IAE March 2007). Joint with Javier García Sanchez.
- Sistemas Informáticos Florales SA (A), FZ-C-121-IA-1-s – (IAE August 2006)
- Sistemas Informáticos Florales SA (B), FZ-C-122-IA-1-s – (IAE August 2006)
- Sistemas Informáticos Florales SA Teaching Note – (IAE August 2006)
- Estructuras Metálicas SA, FZ-C-100-IA-1-s – (IAE December 2005). Joint with Guillermo Fraile

- Grupo Danone, financiando la expansión, FZ-C-088-IA-1-s – (IAE July 2005). Joint with Guillermo Fraile and Florencia Paolini
- Milkaut, FZ-C-044-IA-1-s – (IAE July 2005)
- Milkaut, Teaching Note– (IAE July 2005)
- Impsat Fiber Networks, Inc. Part I, Growing Itself Broke? FZ-C-081-IA-1-e – (IAE July 2005). Joint with Gonzalo Alende Serra, Hernán Gomez Obligado and Florencia Paolini
- Impsat Fiber Networks, Inc. Part I, ¿Expandiéndose hacia la quiebra? FZ-C-081-IA-1-s – (IAE July 2005). Joint with Gonzalo Alende Serra, Hernán Gomez Obligado and Florencia Paolini
- Impsat Fiber Networks, Inc. Part II, Solving the Value Issue, FZ-C-082-IA-1-e – (IAE July 2005). Joint with Gonzalo Alende Serra, Hernán Gomez Obligado and Florencia Paolini
- Impsat Fiber Networks, Inc. Part II, Solucionando la cuestión de valor, FZ-C-082-IA-1-s – (IAE July 2005). Joint with Gonzalo Alende Serra, Hernán Gomez Obligado and Florencia Paolini
- Autopistas del Sol SA – (IAE October 2005). Joint with Martín Perez de Solay and María Eugenia Donadille
- Financiando el Proyecto Ausol SA – (IAE October 2005). Joint with Martín Perez de Solay and María Eugenia Donadille

Articles (Available at: www.lorenzopreve.com)

- Del Mapa de Riesgo a Gestionar Riesgos
- La Importancia de los Stakeholders para la Gestión de Riesgo
- El Mapa de Calor
- Un Mundo Complicado
- Riesgo Reputacional
- Riesgo y Estrategia
- Tres sencillas preguntas para mitigar riesgos, Revista Estrategas 2022
- Hedging the Wrong Exposures; the case of Power Producers in Europe, Sept 6, 2022
- Taiwan: Síntoma creciente del (des)orden mundial, with Mariano Turzi, Revista Estrategas 2022
- Sesgos Cognitivos y su Impacto en la Relación de la Persona con el Riesgo y la Incertidumbre, Revista Estrategas 2022
- ¿Hacia dónde va América Latina?
- Entendiendo el Riesgo Político, Revista Estrategas, 2022
- Downfall: The Case Against Boeing – Lessons for a Better Risk Management
- Los Principales Riesgos para 2022, Revista Estrategas, 2022
- El Business Continuity Plan como Herramienta de Cobertura de Riesgos, Revista Estrategas, 2021
- El Riesgo de Liquidez
- El Creciente Impacto de los Riesgos de Ciberseguridad, Revista Estrategas, 2021
- ¿La Gestión de Riesgo me va a Paralizar la Empresa? Revista Estrategas, 2021
- La Importancia de Gestionar Riesgos, Revista Estrategas, 2021
- Identificando los Riesgos, Revista Estrategas, 2021
- Gestión de Riesgos de Seguridad, Revista Estrategas, 2020
- Mitigación de Riesgos, Revista Estrategas, 2020
- ¿Y si nos vamos preparando para cuando termine?, Revista Estrategas, 2020
- ¿Qué deberíamos aprender del Coronavirus?, El Cronista Comercial, 2020
- ¿Qué hubieran hecho si les avisaban?, Revista Estrategas, 2020
- ¿De verdad vamos a seguir ignorando la gestión de riesgos?, Revista Estrategas, 2020
- La importancia de comprender los instrumentos derivados. Revista Estrategas, 2019

- El Papel del Seguro en la Gestión de Riesgos. Revista Estrategas, 2019
- La Gestión de Riesgos desde una Perspectiva Global. Revista Estrategas, 2018
- Es hora de tomar en serio el riesgo de ciberseguridad. Revista Estrategas, 2017
- Los aprendizajes de la tragedia del Chapecoense desde la perspectiva del Risk Management. La Nación 2017.
- Risk Management y Responsabilidad: Hechos Trágicos que ejemplifican una mala gestión de riesgos. Revista Estrategas, 2016
- Los Riesgos Estratégicos en la industria de Servicios Financieros – Informe Escaleno June 2015.
- El risk manager no puede ser una máquina de prohibir. Revista Estrategas, 2015.
- Pese al Caso Enron poco se conoce sobre gestión de riesgos en la empresa – La Nación February 2015.
- Diez Preguntas que mejorarán su Gestión de Riesgo – América Economía, Dic 2014, and also published in ABC.com, Dic 2014 – Reprinted in Forbes Argentina in January 2015.
- Planeamiento, ¿Planeamiento? – Informe Escaleno, September 2014
- Instrumentos Derivados; el papel en la Transferencia de Riesgos (with Julián Cohen) – ROFEX Magazine, July 2014
- Con los Ojos Cerrados todos los cisnes son negros – Informe Escaleno, June 2014
- Los Límites al Disclosure de los Riesgos – Informe Escaleno, April 2014
- La Importancia de Gestionar el Riesgo de Liquidez – Alzas & Bajas, September 2013
- Planeamiento y Riesgo – Revista de Antiguos Alumnos, IAE Business School, August 2013
- Inversores Financieros ¿Amarlos u Odiarlos? – Informe Escaleno, August 2013
- Riesgo Político ¿La Madre de Todos los Riesgos? – Informe Escaleno, June 2013
- La Gestión de Riesgo y el Planeamiento Estratégico – Informe Escaleno, June 2013
- La Importancia de Gestionar los riesgos para las empresas del Agro – ADBlick Agro Magazine, May 2013
- La Vida Empresaria no es Independiente del Riesgo Político – Conocimiento y Dirección, 88, México DF., México, May 2011.
- Reflexión sobre la Importancia del Mapa de Riesgo – Revista de la Asociación de Egresados de INALDE, Ed. 29, pp. 92-93, Bogotá, Colombia, December 2010.
- Recursos Humanos: como un Factor de Riesgo en la Empresa – América Economía, October 27, 2010.
- El Desafío de la Rentabilidad – Revista de Antiguos Alumnos IAE (Buenos Aires, Argentina), August 2009, pp.50–54.
- La Gestión de Riesgo y la Crisis Financiera Internacional – Revista de Antiguos Alumnos IAE (Buenos Aires, Argentina), May 2009, pp. 56-58. Re printed in Alzas & Bajas, N° 114, March 2011, pg. 32-35
- La Crisis Financiera y La Gestión de Riesgo – Portafolio (Bogotá, Colombia), April 6, 2009
- La Gestión Estratégica del Riesgo Corporativo (part II of II) – Revista de Antiguos Alumnos IAE (Buenos Aires, Argentina), September 2008, pp.82–85.
- La Gestión Estratégica del Riesgo Corporativo (part I of II) – Revista de Antiguos Alumnos IAE (Buenos Aires, Argentina), May 2008, pp. 56-59.
- Riesgo, Rentabilidad y Retenciones – Diario el Cronista Comercial (Buenos Aires, Argentina), April 2008 – with Virginia Sarria Allende
- La Rentabilidad de las Empresas – Revista Noticias (Buenos Aires, Argentina), 16 de Febrero de 2008, Pags 55 – 58
- El Precio del Real Estate como Factor de Riesgo en la Empresa – Reporte Inmobiliario n° 162 (Buenos Aires, Argentina), January 2007
- Costo de Capital en Economías Emergentes – Revista de Antiguos Alumnos IAE (Buenos Aires, Argentina), Año XXIII, December 2006 – with Javier García Sanchez

- El financiamiento de las empresas en épocas de crisis – Revista de la Bolsa de Comercio de Rosario (Rosario, Argentina), April 2006, pp. 30 – 34 – with Virginia Sarria Allende
- La Inversión Sin Querer – Fronteras del Management (Buenos Aires, Argentina). November 1999

Other

- Blog: Risk and Uncertainty Management: <http://lorenzopreve.com>
- Website on Risk Management: www.iae.edu.ar/gestionderiesgo (spanish version), and www.iae.edu.ar/riskmanagement (english version under construction)
- El Costo de Capital en Mercados Emergentes – with Soledad Acoroni, Javier García Sánchez and Virginia Sarria Allende, IAE, Universidad Austral
- Modelo de Análisis Discriminante Multivariante para Concesionarios (ADEFA – Asociación de Fabricantes de Automotores de la Republica Argentina) – with Ricardo Pascale (U. de la República ROU) – ADEFA

Work in Progress

Books

- Dirigiendo la Empresa en Entornos Inciertos
- Profiting from the Upside Controlling the Downside: The Art of Risk Management

Presentations at Conferences

- August 2024: DEAS 2024 – Conferencia Nacional de Directores y Gerentes de Auditoría Interna – Instituto de Auditores Internos – Consejo Profesional de Ciencias Económicas. Gestión de Riesgo de Instrumentos Financieros y la Auditoría Interna.
- October 2016: CIF Columbus 2016: Strategic Risk Management.
- August 2016: Expoestrategas 2016, Buenos Aires. Hacia un Mejor Modelo de Risk Management.
- March 2016: GARP, New York, NY; The Overlooked Importance of Non-Financial Risks
- September 2015: ORT Montevideo, Uruguay. Managing Talent Risk
- July 2014: World Finance Conference; Venice, Italy; Is Trade Credit Up or Down in the Pecking Order of Financing? An Empirical Test
- July 2013: World Finance Conference; Chipre; Is Trade Credit Up or Down in the Pecking Order of Financing? An Empirical Test (paper withdrawn by the authors)
- October 2012: FMA Meetings, Atlanta, GA; Determinants of Trade Credit: Some International Evidence (Presented by coauthor)
- July 2012: World Finance Conference; Rio de Janeiro, Brazil; Determinants of Trade Credit: Some International Evidence (Presented by coauthor)
- October 2011: FMA Meetings, Denver, CO; Corporate Finance in Latin America: A Survey (Presented by coauthor)

- June 2011: World Finance Conference; Rhodes, Greece; Corporate Finance in Latin America: A Survey
- June 2011: World Finance Conference; Rhodes, Greece; Asymmetry and the Cost of Debt
- April 2011: BALAS conference, Santiago de Chile, Chile; Corporate Finance in Latin America: A Survey. Joint with Carlos Maquieira and Virginia Sarria-Allende
- March 2011: ERM Gestión de Riesgos Corporativos (IQPC): Buenos Aires, Argentina; Keynote Speaker; Medición y Cuantificación del Riesgo
- October 2010: FMA Meetings, New York, NY; Risk Management at Stoller Argentina
- June 2010: ERM Gestión de Riesgos Corporativos (IQPC): Miami, FL; Keynote Speaker; El Mapa de Riesgo y su Incorporación al Planeamiento Estratégico
- May 2010: World Finance Conference; Viana do Castelo, Portugal; An Empirical Analysis of the Effect of Financial Distress on Trade Credit
- October 2009: FMA Meetings, Reno, NV; An Empirical Analysis of the Effect of Financial Distress on Trade Credit
- April 2008; Business Association of Latin American Studies; Bogotá, Colombia; Valuation in Emerging Markets: a Simulation Approach
- October 2007; FMA Meetings, Orlando, FL; Trade Receivables Policy of Distressed Firms and its Effect on the Cost of Financial Distress
- June 2006; Multinational Financial Conference, Edimburgh, UK; Trade Receivables Policy of Distressed Firms and its Effect on the Cost of Financial Distress (paper withdrawn by the authors)
- May 2006; Business Association for Latin American Studies Conference in Lima, Perú; Trade Receivables Policy of Distressed Firms and its Effect on the Cost of Financial Distress
- May 2006; Business Association for Latin American Studies Conference in Lima, Perú; The Importance of Research for Academia in Latin America (Keynote Speaker)
- April 2006; Global Finance Conference, Rio de Janeiro, Brazil; Trade Receivables Policy of Distressed Firms and its Effect on the Cost of Financial Distress
- October 2005 FMA Meetings, Chicago IL; Trade Receivables Policy of Distressed Firms and its Effect on the Cost of Financial Distress (paper withdrawn by the authors)
- January 2005; Jornadas de Investigación de la Pontificia Universidad Católica de Chile, Reñaca, Chile, (presented by coauthor); Trade Receivables Policy of Distressed Firms and its Effect on the Cost of Financial Distress
- January 2005; Jornadas de Investigación de la Pontificia Universidad Católica de Chile, Reñaca, Chile; Trade Credit and Bank Credit: Evidence from Recent Financial Crises
- December 2003; Financial Market Development in Emerging and Transition Economies in Hyderabad, India; Trade Credit and Bank Credit: Evidence from Recent Financial Crises (paper withdrawn by the authors)
- October 2003; FMA Meetings, Denver, CO; An Empirical Analysis of the Effect of Financial Distress on Trade Credit

Presentations at Seminars

- March 2013; Universidad de los Andes, Bogotá, Colombia; Is Trade Credit Up or Down in the Pecking Order of Financing? An Empirical Test
- November 2009; Universidad Torcuato Di Tella; An Empirical Analysis of the Effect of Financial Distress on Trade Credit
- September 2008; IAE Business School Management Research Seminar; Valuation in Emerging Markets: a Simulation Approach

- March 2004; University of Texas at Austin, Brown Bag Seminar Series, Finance Department; Trade Receivables Policy of Distressed Firms and its Effect on the Cost of Financial Distress
- March 2004; IAE Business School, Universidad Austral, Management Seminar Series; Trade Receivables Policy of Distressed Firms and its Effect on the Cost of Financial Distress
- September 2004; Universidad de San Andres; Trade Credit and Bank Credit: Evidence from Recent Financial Crises
- May 2004; Universidad Torcuato Di Tella; An Empirical Analysis of the Effect of Financial Distress on Trade Credit
- May 2003; University of Texas at Austin, Brown Bag Seminar Series, Finance Department; Trade Credit and Bank Credit: Evidence from Recent Financial Crises
- April 2003; University of Texas at San Antonio; An Empirical Analysis of the Effect of Financial Distress on Trade Credit
- March 2003; at IAE Business School, Universidad Austral, Management Seminar Series; An Empirical Analysis of the Effect of Financial Distress on Trade Credit
- April 2004; University of Texas at Austin, Brown Bag Seminar, Brown Bag Seminars, Finance Department; An Empirical Analysis of the Effect of Financial Distress on Trade Credit
- April 2004; IAE Business School, Universidad Austral, Management Seminar Series; Modelo de Análisis Discriminante Multivariante para Concesionarios
- November 1999; Asociación de Fabricantes de Automotores (ADEFA); Modelo de Análisis Discriminante Multivariante para Concesionarios

Professional Service, Referees and Discussions

Academic Boards

- Member of the Editorial Board, Academia RLA (Emerald)
- Member of the Scientific Committee at the *World Finance Conference*

Referee

- Referee for the *Financial Management*
- Referee for the *Journal of Banking and Finance*
- Referee for the *Journal of Financial Research*
- Referee for the *Financial Review*
- Referee for the *B.E. Journal of Macroeconomics*
- Referee for *Academia Revista Latinoamericana de Administración*
- Referee for the *International Review of Economics and Finance*
- Referee for the *Revue Finance*

Discussions and Session Chairs at Conferences

- Discussant for: Management of Exchange Rate Exposure with Hedging Activities: New Approach and Evidence; “World Finance Conference”; July 2015; in Buenos Aires, Argentina
- Session Chair at the “World Finance Conference”; July 2015; in Buenos Aires, Argentina
- Session Chair at the “World Finance Conference”; July 2014; in Venice, Italy
- Discussant for: The Interrelationship between Working Capital and Profitability: a pre-crisis examination of the Cyprus Stock Exchange; “World Finance Conference”; July 2014; in Venice Italy
- Session Chair at the “World Finance Conference”; July 2012; in Rio de Janeiro, Brazil
- Discussant for “Foreign Exchange Exposure and Emerging Market Multinationals: An Empirical Analysis”, by Bulent Aybar, Seyda Deligonul, and Arul Thirunavukkarasu; June 2011; “World Finance Conference” in Rhodes, Greece.
- Session Chair at the “World Finance Conference”; June 2011; in Rhodes, Greece
- Discussant for “Trade Credit - Market Value - and Product Market Competition”, by Matthew D Hill, G Wayne Kelly, G Brandon Lockhart, and Jim O Washam; October 2010; FMA Meetings, New York, NY.
- Discussant for “Bank Failure in Nigeria: A Consequence of Capital Inadequacy, Lack of Transparency and Non-Performing Loans” by Adeyemi Babalola; May 2010; “World Finance Conference” in Viana do Castelo, Portugal
- Discussant for “What Happens after Default: Stylized Facts on Access to Credit” by Diana Bonfim, Daniel Dias and Christine Richmonf; May 2010; “World Finance Conference” in Viana do Castelo, Portugal
- Discussant for “Los Inversores y el Riesgo en las TIC’s” by Hugo Causade and Pablo Pagani; Jornada Académica de la Unión de Exportadores del Uruguay; May, 2010; Montevideo, Uruguay.
- Member of the Honour Programme Committee for the “World Finance Conference” in Viana do Castelo, Portugal; May 2010
- Program Committee Member for the Business Association for Latin American Studies; Bogotá, April, 2008.
- Key Speaker at the Doctoral Consortium at Business Association for Latin American Studies Conference; The Importance of Research in the Academic Career; Lima, Perú, April 2006.
- Program Committee Member for the Global Finance Conference; April 2006 in Rio de Janeiro, Brazil
- Session Chair at the Global Finance Conference; April 2006 in Rio de Janeiro, Brazil
- Discussant for “The Effect of Corporate Governance Practices on Company Market Valuation and Payout Policy in Chile” by Fernando Lefort; January 2005, Jornadas de Investigación de la Pontificia Universidad Católica de Chile; Reñaca, Chile.

Theses and Dissertations

- Thesis Supervisor for Valentina Rivero: “Gestión de Riesgos para la Innovación”, Universidad de la República, Uruguay, Master en Finanzas, 2023.
- Thesis Supervisor for Fabián Robles: “Influencia de los bonos de carbono en la ganadería de Uruguay”, Universidad de la República, Uruguay, Master en Finanzas, 2021.
- Thesis Supervisor for Marcelo Rama Diaz: “Estudio de Riesgo por el Descenso de la Actividad en la Industria de la Construcción en Uruguay”, Universidad de la República, Uruguay, Master en Finanzas, 2020.

- Thesis Supervisor for Enzo Quijano: Gestión de Riesgos y Reestructuración de la empresa Villa Lima SA, Universidad de la República, Uruguay, Master en Finanzas, 2019.
- Dissertation Committee for Manuel Pereyra Terra: Mal Comportamiento Corporativo: Su Impacto sobre la Salud Financiera de los Accionistas, Universidad Católica Argentina, Buenos Aires, Argentina, 2018.
- Thesis Supervisor for Marcelo Crossa: Microestructura del mercado de derivados en Uruguay. Microestructura del Mercado de Derivados: Factores que determinan las decisiones de hedging en las empresas del Uruguay, Universidad de la República, Uruguay, Master en Finanzas, 2018.
- Dissertation Committee for José Abel Defina: Private Equity Exist: Outcomes, Working Mechanisms and Consequences, Doctoral Dissertation, IESE Business School, Barcelona, Spain, 2017.
- Thesis Supervisor for Fernando Curbelo, Pablo Machado, and Rodrigo Lopez Rubio: El petróleo como factor de riesgo en la industria aeronáutica, Universidad de Montevideo, Uruguay, Master en Finanzas, 2017.
- Thesis Supervisor for Santiago Saenz: Risk Management at Montecom, Universidad de la República, Uruguay, Master en Finanzas, 2016.
- Thesis Supervisor for Diego Arrillaga, Laura Pernas, Guillermo Tobler: Gestión Integral de Riesgo en el Sector Bancario Uruguayo, Universidad de Montevideo, Uruguay, Master en Finanzas, 2016.
- Thesis Supervisor for Lourdes Alles y Caterina Rivero: Dinero Electrónico como Mecanismo de Inclusión Financiera. Aproximación al Mercado Uruguayo y de la Región, Universidad de Montevideo, Uruguay, Master en Finanzas, 2015.
- Dissertation Committee for María Fernanda Ferrari: “Futuros de Trigo en la Argentina: razones que limitan su desarrollo”, Doctoral Dissertation, Dept. of Economics, Universidad Católica Argentina. PhD in Economics 2015.
- Thesis Supervisor for Rodrigo E. Arias; “El valor de la administración de riesgos en la cadena de suministros”, Universidad Nacional del Litoral, Master 2014
- Thesis Supervisor for Marcos Pizza; “Gestión integral de riesgos: un estudio de caso en la empresa Aguará Guazú Importaciones S.A. del Paraguay”, Universidad de la República, Uruguay, Master en Finanzas, 2013
- Thesis Supervisor for Miguel Aguerre, Salvador Onetto y Antonio Rodriguez; Instrumentos de Cobertura Financiera en ANCAP; Universidad de Montevideo, Facultad de Ciencias Empresariales y Economía, Master en Finanzas, June 2013.
- Thesis Supervisor for Marcelo Sampietro, Lorena Santana and María Inés Stirling Mora; Gestión de Riesgos en Tenaris S.A.; Universidad de Montevideo, Facultad de Ciencias Empresariales y Economía, Master en Finanzas, June 2012.
- Thesis Supervisor for Mateo Ferriolo and Manuel Mendive; Gestión de riesgos no financieros en el negocio agrícola en Uruguay; Facultad de Ciencias Económicas y de Administración, Universidad de la República, MBA, May 2012.
- Thesis Supervisor for María Leticia García, María Inés Gomez and Anabella Yagues; Gestionando el Riesgo: Caso Práctico C.O.E.T.C.; Facultad de Ciencias Económicas y de Administración, Universidad de la República, Magister en Finanzas, February 2011.
- Thesis Supervisor for Paula Tedesco, Martín Gonzalez and Alberto Alves; Gestión de Riesgo en Empresas no Financieras, Trabajo Práctico en Finning Chile SA; Universidad de Montevideo, Facultad de Ciencias Empresariales y Economía, Master en Finanzas, June 2009.
- Thesis Supervisor for Alejandro Cuenca and Juan Voelker; Análisis de Determinantes del Estrés Financiero en Empresas Exportadoras Mediante Modelos de Simulación; Universidad de Montevideo, Facultad de Ciencias Empresariales y Economía, Master en Finanzas, June 2009.
- Thesis Chair for Soledad R. Acoroni: Creación de Valor por Cobertura de Riesgos. La Visión en la Industria de la Exploración y Producción de Petróleo y Gas. Master in

Finance. Facultad de Ciencias Económicas y Estadística. Universidad Nacional de Rosario, April 2008.

Teaching

At IAE, Universidad Austral

- Risk Management and Corporate Finance Courses for Senior Management Program (PAD, PADLA, & Summit para Líderes de la Región) at IAE
- Corporate Risk Management Core Course for MBA and Executive MBA
- Corporate Risk Management Courses at Executive Education Programs
- Corporate Finance Course for MBA and Executive MBA
- Mergers & Acquisitions Course for the MBA
- Corporate Finance Elective Course MBA and Executive MBA
- Corporate Finance Courses in the Executive Education and In-Company Programs

Other

- Gestión de Riesgo – Maestría en Dirección Financiera – Septiembre 2024 – PAD, Lima, Perú.
- Instrumentos Derivados. Master en Finanzas (EMFI23) – 2023 (Online) ESE Business School, Santiago de Chile, Chile.
- Gestión de Riesgo – Elective Master in Business Administration, International Electives Week, 2023, 2024. INALDE & BARNA – Bogotá, Colombia.
- Gestión de Riesgo e Incertidumbre – 2023 LAMS Programa de Alta Dirección de INALDE y BARNA – Punta Cana, República Dominicana.
- Evaluación de Proyectos de Inversión – 2020 (Online), MBA, Executive MBA and International MBA, BARNA, Santo Domingo, República Dominicana
- Risk Management Module – 2016/17 Master in Finance, ESADE/U. Adolfo Ibañez, Barcelona, Spain, 2017.
- Capital Structure Module – 2016/17 Master in Finance, ESADE/U. Adolfo Ibañez, Miami, FL, 2017.
- Risk Management – PADLA (IESE, IAE, IPADE), 2016, 2017, CDMX, Mexico.
- Risk Management – Master en Finanzas Aplicadas, ESE, Universidad de los Andes (Santiago, Chile), 2016, 2017, 2018, 2019.
- Risk Management – AD; PDF y Continuidad, PAD, (Lima, Perú), 2015, 2016, 2017, 2018, 2024.
- Corporate Risk Management – Master in Finance, Universidad de La República, (Montevideo, Uruguay); 2007, 2009, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020 (Online), 2021 (Online), 2022 (Online), 2023, 2024.
- Corporate Risk Management – Master in Finance, Universidad de Montevideo (Montevideo, Uruguay); 2006, 2007, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020 (Online), 2021 (Online), 2022, 2023, 2024.
- Risk Management – MBA, IEEM, Montevideo, Uruguay; 2014, 2015, 2016.
- Corporate Risk Management – Enfocados de Finanzas, INALDE (Bogotá, Colombia); 2012
- Risk Management – Programa de Alta Dirección, INALDE (Bogotá, Colombia); 2011, 2012, 2013, 2014, 2015, 2019.
- Risk Management – Senior Executive Program (SEP), IESE, IAE, IPADE, 2009, 2010.

- Corporate Finance – Programa de Alta Dirección, INALDE (Bogotá, Colombia); 2010
- International Seminar; Corporate Risk Management in Latin America; University of Texas at San Antonio, (San Antonio, TX), 2010
- Elective Course in Corporate Finance in Emerging Markets – Master in Business Administration, INALDE and PAD Piura (Bogotá, Colombia), 2010, 2011, 2012, 2013, and 2015.
- Corporate Risk Management for the Ministerio de Hacienda in Bogotá, Colombia, with INALDE (Bogotá, Colombia), 2009
- Finance I course – Executive MBA program – Universidad Adolfo Ibañez (Santiago, Chile), 2008, 2011
- Corporate Finance, Programa de Desarrollo Directivo PDD, INALDE (Bogotá, Colombia), 2009, 2010, 2011, 2015.
- Elective Course in Corporate Risk Management – Master in Business Administration, INALDE and PAD Piura (Bogotá, Colombia), 2007, 2009, 2011, 2012
- Corporate Restructuring – Master in Business Administration, INALDE and PAD Piura (Bogotá, Colombia), 2012
- Risk Management – Executive Program in Finance, ESE, Universidad de los Andes (Santiago, Chile), 2007, 2008, 2009, 2010.
- Risk Management –MEDEX, PAD, Universidad de Piura (Lima, Perú), 2007
- Corporate Restructuring – Master in Finance, Universidad de La República, (Montevideo, Uruguay); 2006, 2008, 2010, 2012.
- Cases in Finance – Master in Finance Program, Universidad Adolfo Ibañez, (Santiago and Valparaíso, Chile); 2006, 2008
- Corporate Finance in Emerging Markets – Master in Finance Program, Universidad de Montevideo (Montevideo, Uruguay); 2005, 2006
- Corporate Finance – Master in Business Administration, INALDE (Bogotá, Colombia), 2006, 2007
- Corporate Restructuring Courses – Executive Education, INALDE (Bogotá, Colombia); 2006, 2007
- Corporate Finance – Programa de Desarrollo Directivo, INALDE (Bogotá, Colombia); 2006, 2007, 2010
- Corporate Restructuring Courses – Executive Education, INALDE (Medellín, Colombia); 2005
- Corporate Risk Management – Executive Education, INALDE (Medellín, Colombia); 2005
- Finance Course at the MEM (Media and Entertainment Management program) – Institute for Media and Entertainment – IME (New York, NY); 2004
- Integrative Finance – University of Texas at Austin (Austin, TX); 2003
- Risk Management Course MBA – Universidad de Piura (Piura, Perú); 1999
- Corporate Finance Seminar – Universidad de Piura (Piura, Perú); 1999
- Corporate Finance Courses in Executive Education – IDE (Quito, Ecuador); 1999
- Corporate Finance Course Master in Law Program – Universidad Austral (Buenos Aires, Argentina); 1995 – 1999
- Corporate Finance Course in Executive Education – Universidad Austral (Buenos Aires, Argentina); 1995 – 1999
- Corporate Finance at UCA (Buenos Aires, Argentina); 1990 – 1992
- Financial Mathematics at UCA (Buenos Aires, Argentina); 1990 – 1992

Distinctions and Awards

- Winners of the FONDECYT Scholarship for the paper Trade Receivables Policy of Distressed Firms and its Effect on the Cost of Financial Distress (joint with Carlos A. Molina). Second place in the Business Economics Category out of 34 submissions
- Nomination by the Finance Department of the Mc Combs School of Business for the Fred Moore Assistant Instructor Teaching Excellence Award – University of Texas at Austin (March 2003)
- University Bruton Fellowship – University of Texas at Austin (April 2003)
- Nomination by the Finance Department of the University of Texas at Austin for the Continuing Fellowship (February 2003)
- Fulbright Scholarship (2000 – 2003)
- Magna Cum Laude at the Executive MBA at IAE (1993)

Consulting (Selected representative appointments)

- **Serving as Member of the Board**
Industries: Food; Car Retailer; Agricultural; Distribution; Logistics; & Consulting Firms.
- **Design and Implementation of Full Risk Management Programs**
Industries: Mining; Oil & Gas; Agricultural; Transportation; Retail; Regulator; Industrial; Logistics; Entertainment; Education; Financial Services; Energy (generation); Energy (transportation).
- **Advisory on FX Exposure**
Industries: Retailer; Food; Software.
- **Speeches for Cultural Change Regarding the Importance of Managing Risk and Uncertainty**
Industries: Pharma; Utilities; Agricultural; Chemical; Professional Associations.
- **Design and Implementation of a Compliance System**
Industries: Food; Retail and Distribution; Financial Services; Industrial.
- **Financial Planning**
Industries: Food; Oil & Gas; Agricultural; Hospitality; Logistics; Lumber; Real Estate.
- **Financial Strategy**
Industries: Retail; Industrial; Food; Car Retailer; Agricultural; Lumber; Real Estate.
- **Strategy**
Industries: Food; Retail; Industrial; Logistics; Health Care; Professional Services; Agricultural; Lumber; Real Estate.
- **Working Capital Management**
Industries: Health Care; Medical Equipment Supplier; Retail; Agricultural; Food.
- **Business Valuation & Mergers and Acquisitions (sell & buy side)**
Industries: Agricultural; Industrial; Service; Telecommunications; Food; Software; Professional Services.
- **Estimation of Cost of Capital for Negotiation with Regulators**
Industries: Gas Distribution Companies; Electric Utilities.